

# Understanding Medicaid investments to address patients' social needs

State of the science: National research meeting on medical and social care integration

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# Background and rationale

- ‘Value based’ payment reforms are—at least in theory—creating new opportunities to fund social interventions
- Medicaid programs are uniquely positioned to do this, because:
  - the population served
  - payment flexibilities
- State-level innovation is happening in Oregon, California and elsewhere
- But what does it actually look like in practice?

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# Whole person care in California

- **Policy framework:** Medicaid 1115 waiver (Medi-Cal 2020)
- **Structure:** 25 partnerships of county health departments, managed care plans, hospitals, community partners
- **Aim:** coordinate health and social services for target populations (to improve health outcomes and efficiency)
- **Funding:** \$1.5bn federal funding through 2021 for:
  - new services (eg housing supports)
  - new infrastructure (eg data sharing systems)

# Study methods

- **Aim:** understand how Medicaid \$s support interventions to address social needs under reforms in Oregon and California
  - **Sites:** 6 geographically-based communities—3 in each state
  - **Data:** 55 in-depth interviews with:
    - Medicaid payers
    - Government agencies
    - Health care delivery organizations
    - Community-based organizations
- Focused on...*
- Intervention content
  - Medicaid funding
  - Collaboration processes
  - Contextual factors

# Social needs interventions

## **Direct services**

Care coordination  
(general and intensive)

Housing supports

Food supports

Legal services

Post-incarceration services

*Supported by*



## **Capacity building**

Staff training and new roles  
(eg CHWs and peer support)

Strengthening CBOs

Community engagement

Data sharing systems

Case management systems

**For:** high health care utilizers, high utilizers of multiple services,  
homeless clients, behavioral health patients

# Medicaid funding options

## Conventional options

(eg covered benefits, in-lieu of services, MAA)

## Alternative models

(eg WPC bundled payments, APM in OR)

## Savings

(from Medicaid contracts—eg managed care or WPC)

Less flexible

More flexible

*Connections with housing supports*

*Intensive care coordination, on-site supports, expenses*

*New supportive housing units, ongoing rental subsidies*

# Contextual factors influencing implementation

## Health care context



Organizational mission, supportive leaders

Lack of systems to identify social needs, track referrals



## Community context



Supportive county policies and politics (...and \$)

Lack of resources to address social needs



## Health care—community interactions



Strong cross-sector governance structures

Challenges for CBOs (capacity and capability)



*“If we spent our entire Medicaid budget on housing,  
we still wouldn’t have enough”*

*“The need is so far beyond Medicaid.  
Beyond Medicaid resources, beyond Medicaid  
authority, beyond Medicaid influence.  
I mean, it’s poverty, right?”*



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# Challenges and opportunities for policy research

- Getting in early  
 (“so, you have the evaluation conversation while you’re doing what you’re evaluating, which is tough...”)
- Understanding the interventions, context, and mechanisms at work  
 (eg don’t forget qualitative methods!)
- Making sense of simultaneous policy changes  
 (eg multiple payment models)
- Studying impacts beyond the health care system  
 (eg unintended consequences for CBOs)